

**PRICE ANALYSIS WORKSHEET - GOODS**

Procurement No. \_\_\_\_\_ Procurement Description: \_\_\_\_\_

***Duplicate each page as necessary to evaluate all bidders.***

**General**

**CURRENT BIDDERS**

\_\_\_\_\_

1. Proposed price is for off-shelf package:

YES  NO

YES  NO

YES  NO

2. If yes, price reasonableness verified by bidder catalog/price list.

YES  NO

YES  NO

YES  NO

3. If yes, catalog/price list date is:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4. If no, other verification of price reasonableness:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. Was discount offered?

YES  NO

YES  NO

YES  NO

6. Will discount be sought?

YES  NO

YES  NO

YES  NO

Prepared By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

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Procurement No. \_\_\_\_\_ Procurement Description: \_\_\_\_\_

***Duplicate each page as necessary to evaluate all bidders and all elements.***

**Comparison**

**CURRENT BIDDERS**

	_____	_____	_____
1. Price per unit:	\$ _____	\$ _____	\$ _____
2. Total fixed price:	\$ _____	\$ _____	\$ _____

**Comparison**

**PAST CONTRACTORS**

	_____	_____	_____
1. Price per unit:	\$ _____	\$ _____	\$ _____
2. Total fixed price:	\$ _____	\$ _____	\$ _____

**Narrative** See notes below

1. Judgment:	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____
2. Price objective:	\$ _____	\$ _____	\$ _____
	_____	_____	_____
	_____	_____	_____
	_____	_____	_____

- 1. Judgment: Give a brief narrative about reasonableness of bidder's proposed prices. Justify your opinion. If you developed an independent agency cost estimate, describe how bidder's proposed prices compare to your estimate.
- 2. Price objective: If price proposed is too high, develop new price objectives for negotiations and justify.